

Sanofi myFlex

DETERMINING YOUR NEEDS

Life and AD&D Insurance worksheet

To help decide how much Life and/or AD&D Insurance you might need, use the worksheet below to identify all your current and future expenses. Then compare them to the money you will have available if you pass away or are seriously injured in an accident.

| Step 1: List your annual living expenses | Annual cost |
|--|-------------|
| Household expenses | |
| Rent or mortgage | \$ |
| Property taxes | \$ |
| Household insurance | \$ |
| Electricity, heat, water | \$ |
| Telephone(s) | \$ |
| Cable | \$ |
| Internet | \$ |
| Household maintenance, repairs | \$ |
| Child care/tuition | \$ |
| Pet expenses | \$ |
| Car payments | \$ |
| Car insurance | \$ |
| Car fuel/maintenance | \$ |
| Other: | \$ |
| | \$ |
| | \$ |
| | \$ |
| (A) Subtotal for household expenses | \$ |

Life and AD&D Insurance worksheet

| Step 1: List your annual living expenses – continued | Annual cost |
|--|-------------|
| Personal expenses | |
| Groceries | \$ |
| Entertainment, restaurants | \$ |
| Clothing | \$ |
| Laundry/cleaning | \$ |
| Personal care, grooming | \$ |
| Vacations | \$ |
| Memberships | \$ |
| Personal loans | \$ |
| Credit card balances | \$ |
| Medical/dental expenses | \$ |
| Income taxes | \$ |
| Other: | \$ |
| | \$ |
| | \$ |
| | \$ |
| | \$ |
| (B) Subtotal for personal expenses | \$ |
| Add (A) + (B) for total living expenses | = \$ |
| Subtract your spouse's contribution to living expenses | - \$ |
| Annual income required if you pass away/are injured | = \$ |
| Multiply by how many years you would need to pay for these living expenses | x \$ |
| Total income/insurance coverage required if you pass away | = \$ |

Life and AD&D Insurance worksheet

| Step 2: Identify th | e cash required | l upon your | death/injury |
|---------------------|-----------------|-------------|--------------|
|---------------------|-----------------|-------------|--------------|

| otep 2: lacitary the cash required apon your acathrillary | Amount required |
|---|-----------------|
| Funeral expenses (average \$10,000 to \$20,000) | \$ |
| Pay off outstanding debts | \$ |
| Income tax payable upon your death | \$ |
| Long-term cash needs (e.g., children's tuition) | \$ |
| Cash for immediate incidental needs | \$ |
| Replace your income | \$ |
| Personal loans | \$ |
| Credit card balances | \$ |
| Medical/dental expenses | \$ |
| Income taxes | \$ |
| Other: | \$ |
| | \$ |
| | \$ |
| | \$ |
| Total cash/insurance coverage required upon your death/injury | = \$ |

Step 3: Determine the cash readily available upon your death/injury

| Step 3: Determine the cash readily available upon your death/injury | Amount available |
|---|------------------|
| Sanofi myFlex Basic Life Insurance coverage option amount | \$ |
| Personal (individual) insurance | \$ |
| Survivor benefits from pension/retirement savings plans | \$ |
| Personal assets (that can be converted to cash) | \$ |
| Other: | \$ |
| | \$ |
| | \$ |
| | \$ |
| Total cash/insurance coverage required upon your death/injury | = \$ |

Step 4: Tally your additional insurance needs

| | Amount required |
|--|-----------------|
| Your total income required if you die/are injured (from Step 1) | \$ |
| Add total cash required upon your death/injury (from Step 2) | + \$ |
| Subtract the total cash available upon your death/injury (from Step 3) | - \$ |
| Your estimated additional Life and AD&D Insurance requirements | = \$ |

Amount required